## Message Text

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FM AMEMBASSY THE HAGUE TO SECSTATE WASHDC 1170 INFO USDOC WASHDC

**UNCLAS THE HAGUE 4591** 

E.O. 11652: N/A TAGS: BEXP, NL

SUBJECT: WTDR/KOPPENS AUTOMATIC FABRIEKEN B.V.

REF: THE HAGUE 4365

- 1. THE NETH. 2. ENTRY CODE: 421 3. SERIAL NO. 032
- 4. KOPPENS AUTOMATIC FABRIEKEN B.V. 4A. K 4B. CODE C
- 5. INDUSTRIEWEG 5
- 6. BLADEL, N-BR, NETHERLANDS
- 7. ESTABL: 1940 8. EMPL: 130 9. SIZE: LARGE
- 10. REPUTATION: (22-X) GOOD
- 11. SELLS IN OWN COUNTRY, EFTA COUNTRIES, EUROPEAN COMMON

MARKET AND OTHER EUROPE.

- 12. REPORT DATE: 9/77
- 13. MANUFACTURES AND DESIGNERS OF ELECTRONIC AUTOMATIC EQUIPMENT

INCLUDING GASOLINE DISPENSING PUMPS, DIGITAL DISPLAY UNITS

FOR GASOLINE FILLING STATIONS, CAR WASHINGTON MACHINES,

COIN-OPERATED VENDING MACHINES FOR HOT AND COLD DRINKS,

MONEY-CHANGE APPARATUS, PAPER CURRENCY AND CREDIT CARD ACCEPTORS,

AND SPECIAL ELECTRONICALLY CONTROLLED AUTOMATIC SYSTEMS FOR

CONTROL OF TRANSPORT AND MEASUREMENT OF BULK LIQUIDS PRIMARILY

FOR PETROLEUM INDUSTRY.

- 14. MR. L.P. KOPPENS, FOUNDER AND PRESENT MANAGING DIRECTOR
- 15. CABLE: N/A 16. TELEX: 51302 17. PHONE: 04977/1555
- 18. FINANCIAL REFS: AMSTERDAM-ROTTERDAM BANK, BLADEL,

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N-BR., NETHERLANDS.

19. TRADE REFS: MAJOR OIL COMPANIES (SHELL, ESSO, GULF, ARAL, TEXACO, JET, FINA AND AGIP) IN NETHERLANDS, FEDERAL GERMAN REPUBLIC AND OTHER EEC COUNTRIES.

20. REPRESENTS: N/A

21. THE COMPANY IN ITS PRESENT FORM IS A SUBSIDIARY OF KOPPENS HOLDING B/V WHICH IN TURN IS A SUBSIDIARY OF KOPPENS BEHEER

B.V. THE KOPPENS GROUP INCLUDES FOLLOWING COMPANIES:
KOPPENS BEHEER B.V., MOTHER COMPANY, FOUNDED MARCH 3, 1975
REGISTERED IN ROTTERDAM, CONRADSTRAAT 18, GROOTHANDELSGEGOUW,
BUT WITH ITS OFFICE IN WILLEMSTAD, CURACAO, DUTCH ANTILLES.
MR. L.P. KOPPENS IS ONLY SHAREHOLDER OF KOPPENS BEHEER B.V.
WHICH ALSO CONTROLS ALL SHARES OF THE KOPPENS HOLDING B.V. OF
WHICH MR. L.P. KOPPENS IS MANAGING DIRECTOR. THE KOPPENS GROUP
CONTROLS ALL SHARES IN FOLLOWING SUBSIDIARIES:

- 1) KOPPENS AUTOMATIC FABRIEKEN B.V. (THE SUBJECT COMPANY)
- 2) KOPPENS AUTOMATIC FABRIEKEN NEDERLAND B.V., CONRADSTRAAT 38, ROTTERDAM WHICH IS A SALES ORGANIZATION FOR MACHINES AND APPARATUS PRODUCED BY SUBJECT COMPANY FOR THE EEC.
- 3) KOPPENS AUTOMATIC INTERNATIONAL N.V., AMERIKALIE, ANTWERP, BELGIUM, WHICH ACTS AS SALES ORGANIZATION FOR COUNTRIES OUTSIDE THE EEC. KOPPENS AUTOMATIC INTERNATIONAL N.V. ALSO CONTROLS A FACTORY FOR THE PRODUCTION OF ELECTRONIC STEERING UNITS IN TURNHOUT, BELGIUM.
- 4) KOPPENS AUTOMATIC FRANCE S.A., PARIS, SALES OFFICE FOR FRANCE OF PRODUCTS MANUFACTURED BY THE TURNHOUT FACTORY IN BELGIUM.
- 5) KOPPENS AUTOMATIC ITALY S.P.A., ROME, SALES OFFICE FOR ITALY
- 6) KOPPENS AUTOMATIC INTERNATIONAL G.M.B.H., NEUKIRCHEN, GERMANY, SALES OFFICE FOR GERMANY.
- 7) KOPPENS AUTOMATIC LTD., LONDON, ENGLAND, SALES FOR GB.
- 8) KOPPENS AUTOMATIC INTERNATIONAL, ZURICH, SALES OFFICE FOR UNCLASSIFIED

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## SWITZERLAND.

SINCE THE COMPANY'S ESTABLISHMENT IN 1940, KOPPENS AUTOMATIC FABRIEKEN HAS EXPANDED TO ONE OF THE LARGEST COMPANIES IN ITS FIELD IN THE NETHERLANDS. THE 1975 SALES VOLUME AMOUNTED TO APPROXIMATELY 15 MILLION GUILDERS (THE EQUIVALENT OF SIX MILLION DOLLARS) WHILE THE COMPANY'S TOTAL INTERNATIONAL SALES VOLUME AMOUNTED TO CLOSE TO 25 MILLION GUILDERS. THE COMPANY'S NET WORTH BASED ON THE INSURED VALUE OF BUILDINGS EQUIPMENT AND INSTALLATIONS IS ESTABLISHED AT 7 TO 10 MILLION GUILDERS. A CREDIT RATING AGENCY REPORTS THAT UP TO NOW THE COMPANY'S BUSINESS RESULTS HAVE BEEN FAVORABLE AND THAT THE COMPANY HAS AT ITS DISPOSAL SUFFICIENT BANK CREDITS. IN VIEW OF THE COMPANY'S PRESENT SIZE, LIQUIDITY IS CONSIDERED SOMEWHAT LIMITED. FINANCIAL OBLIGATIONS ARE MET WITHIN TWO TO THREE MONTHS. EMBASSY RECOMMENDS KOPPENS AS A SUITABLE TRADE CONTACT MCCLOSKEY

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## Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am Channel Indicators: n/a **Current Classification: UNCLASSIFIED** 

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